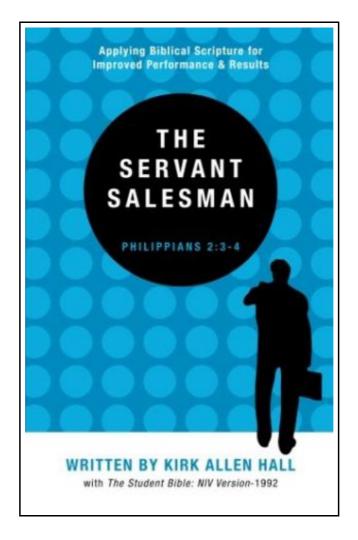
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THE SERVANT SALESMAN: APPLYING BIBLICAL SCRIPTURE FOR IMPROVED PERFORMANCE RESULTS



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Tate Publishing Enterprises, United States, 2006. Paperback. Book Condition: New. 208 x 132 mm. Language: English. Brand New Book ****** Print on Demand ******. Kirk Hall provides a story of the Do's and Don'ts of the sales process without the use of acronyms, charts or PhD's. The Servant Salesman is a story of two salesmen, Andy and Ray; one uses the application of scripture in his workweek and one does not. This roller coaster of a sales week for Andy pulls in all elements of a sales process that never ends. Andy and Jeffery's week can help anyone involved in selling and servicing a customer or selling associates within your own organization. Whether the readers are Christian or secular, the identity, use and memorization of the applied biblical scripture serves a real world purpose for professional growth. Let The Servant Salesman identify and improve elements in your own sales and leadership process this week, next week and the successful years to follow.

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